

## Tully & Co. Investments LLC

TUESDAY, MARCH 27, 2001

# Business & Real Estate

## City services meets country setting

By Penny Williams

DERRY NEWS STAFF

**W**ho would think while driving through the lovely, rural Chester that here you could get the same level of financial investment services as you could expect to receive in Boston or New York? Surprising, but true.

A newly relocated business, Tully & Company Investments, has taken up residence in what was formerly Chestnut Properties, 218 Derry Road, Chester. This registered advisory firm utilizes the services of Fidelity Investments and is a full service investment management firm.

"We provide customers with individually managed account services for both businesses and individuals," principal Margaret Tully said. Local people, she said, are able to access the same level of expertise in Chester that they could get in Boston. "People like that," she said.

The move from Concord to Chester has been good for Tully and employees, and beneficial for their clients.

"It was a good move for us," Tully said.

It is increasingly important for people to have access to investment services, she said.

"Now, not only is there no commute to deal with, but also the firm is centrally located for clients from Massachusetts and New Hampshire," Tully said.

"For us it is so relaxed, and we are delighted with our clients' response. Being located in Chester is a real plus."

Tully & Company Investments specializes in portfolio investments. Now that tax season is here, clients are especially focused on being well positioned for savings.

"Our advantage," Tully said, "is that we have unlimited access to the most sophisticated investment opportunities without the restrictions other firms have who must promote a certain list. We have awesome products to offer our clients."

Once they determine their client's priorities — their appetite for risk and their needs — "we sit down with them and help them develop a unique personal portfolio," she said.

"We help them develop a portfolio that is balanced between conservative and aggressive investments designed to meet their needs for both income and growth."

Having access to the same types of investment opportunities for clients that are available in large cities is exciting for Tully.

She is able to do the work she loves right in the heart of her community. Her enthusiasm for her work and the advantages of her location gives the impression that here is someone who has her cake and is eating it too — an added benefit for her clients.

But the greatest benefit is the combination of personal service and breadth of investment opportunity offered right at the local level.

So before you struggle with the traffic on Interstate 93 and try to find parking in Boston, think of Tully & Company Investments in Chester and relax, because here you will find the same service you would get in Boston without the hassles.

Securities offered by Cantella & Co., Inc. — NASD/SIPC. For more information on the services provided, call 887-1998.